

# STEVEN CHAUSSY, C.P.A.

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## SENIOR FINANCIAL MANAGEMENT

Results oriented professional with more than 25 years of progressive experience. Special emphasis in SEC reporting and compliance with developing and small publicly traded entities. Experience in structuring and sourcing corporate financing needs. Effective in public, investor, regulatory and creditor interface. Accomplished leader with multi-location financial management. Known as a team builder with expertise in high-paced, multi-task environments.

### Key Competencies

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|------------------------|---------------------------|--------------------|
| • Acquisitions/Mergers | SEC Reporting             | Capital Sourcing   |
| • Start Ups            | Planning/Budgeting        | Financial Planning |
| • Tax Management       | Investor/Public Interface | Automated Systems  |
| • Cash Management      | Bank Relations            | Legal Aspects      |

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## ACCOMPLISHMENTS

### CONSULTANT

From 2001 to Present

Provide multiple levels of service including key financial reporting and preparation of 10-QSB, 10-KSB and SB-2 filings. Coordinate and interface with annual outside auditors and corporate council. Variety of industries served such as biotech, entertainment and international.

### HESPERIA HOLDING, INC

#### Chief Financial Officer

Hesperia, CA

From 2003 to 2005

Joined company in pre-trading environment (OTCBB:HSPR). Introduced effective accounting and compliance systems. Key to driving the organization to a profitable level. Managed SEC periodic reporting, state tax and labor departments. Instrumental in negotiating asset financing and working capital facility. Responsible for handling all investor/public relations.

- Developed financial reporting and disclosure systems.
- Prepared quarterly and annual SEC and other regulatory reports.
- Negotiated asset based and working capital financing.
- Introduced and implemented effective business improvement model.
- Managed all investor/public relations.

### RUSSELL BEDFORD STEFANOU MIRCHANDANI, LLP

#### Manager

Irvine, CA

2003

Established west coast public accountancy office. Coordinated audit engagements. Completed individual CPA licensing requirements for the State of California

### LARGO VISTA GROUP, LTD

#### Acting Chief Financial Officer

Newport Beach, CA

From 2000 to 2003

Participated in bringing publicly traded company (OTCBB:LGOV) to fully reporting with SEC. Interfaced with SEC attorneys and accountants developing an improved information reporting system. Assisted in developing additional business segment lines in Europe and the Middle East.

- Worked actively with accountants and attorneys with 10Q and 10SB filing compliance.
- Established stronger and timely financial reporting system.
- Active participated in additional global business lines.

Steven Chaussy (page 2)

### LUBERSKI, INC. dba HIDDEN VILLA RANCH

#### Chief Financial Officer

Fullerton, CA

From 1994 to 2000 (approx 100MM revenue)

Introduced a strong internal control and reporting system while converting the financial group to a better information support provider. Developed a better working relationship with outside financing through improved communication and financial reporting reliability. Established a team environment leading to improved performance and efficiency. Spearheaded and managed an international distribution branch in the Republic of Armenia and established sales office in Moscow, Russia.

- Introduced multiple system design changes to improve the overall financial integrity.
- Negotiated with bank for an improved, expanded and more flexible credit line.
- Developed a stronger credit/collections group resulting in a 33% reduction in over 90-day receivables.
- Developed a significant presence in the Black Sea Region by use of purchasing and logistics efficiencies.
- Developed a better system of managing vehicle repairs and maintenance. Negotiated with maintenance provider more favorable costing and reporting structure.
- Established a control system for underground fuel in compliance with EPA requirements.

### PENSKE TRUCK LEASING CO., L.P.

#### **Administrative Controller**

**Brea, CA**

From 1983 to 1994 (approx. \$300MM revenue)

Promoted in 1987 to manage financial reporting, control and integrity for the Western Region, a full truck leasing business with over 60 locations, \$300MM revenues, and office staff of 70 employees. Accountable for 26 Field Controllers. Introduced multiple accounting and paperflow systems and developed improved management and reporting tools, which allowed the organization to double in size.

- Key individual in organizing and opening a West Coast administrative center in Brea, CA. Over a two year period increased volume 50% and reduced staff 13%.
- Managed successful conversions of two major mergers and many minor ones, completing all within 90 days.
- Directed credit/collections, reducing past due receivables 50% with corresponding reduction in bad debt.
- Improved customer relationships externally and internally, which significantly reduced complaints and increased customer satisfaction.
- Provided sales support for major lease proposals.
- Built an organization recognized as # 1 performer of four centers.
- Major Participant in final conversion of \$30MM acquisition.

### FORD, HOGG AND COBBE, CPA's

#### **Senior Accountant**

**Martinsville, VA**

From 1976-1983

Provided wide range of accounting services to small and mid-size firms. Services ranged from system design and tax preparation/planning to financial reviews and audit engagements. Client industries included furniture manufacturing, hospitals, metal fabrications, professional service corporations, savings and loans, construction development and petroleum.

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## PROFESSIONAL BACKGROUND

Virginia Polytechnic Institute and State University  
Bachelor of Science – Accounting 1976

Certified Public Accountant  
1978-Virginia  
2003-California

Member: American Institute of CPA's